



MEMORANDUM
ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES
County of Placer

TO: Board of Supervisors
FROM: Brett Wood, Purchasing Manager
SUBJECT: AVATAR Cache Annual Maintenance - Netsmart Technologies, Inc.

ACTION REQUESTED

Approve the award of a purchase order with Netsmart Technologies, Inc. of Overland Park, KS for software maintenance, in the amount of \$66,528, for the period of January 1, 2016 to December 31, 2016. Funding is provided by the Administrative Services Department in the FY 2015-16 Final Budget, resulting in no new net County cost; and

Authorize the Purchasing Manager to sign all required documents.

BACKGROUND

On May 28, 2002, your Board approved the award of competitive Request for Proposals No. 8891 to Creative Socio-Medics, now called Netsmart Technologies, for the implementation of a Managed Care Data System including hardware and four (4) software modules (Cache, Avatar PM, Avatar MSO, and Avatar CWS). This software is used to manage client data for the Department of Health and Human Services - Children's System of Care. Software maintenance for these modules is renewed each year. The last support agreement for these modules expired on December 31, 2015. This maintenance package was not renewed at the time due to an effort coordinated with the vendor to aggregate several different maintenance programs into one combined renewal. That effort has now been completed and the vendor has agreed to backdate the maintenance to January 1, 2016 and combine all of our renewals into one (1) agreement.

This software maintenance and support is only available from Netsmart Technologies, who is the publisher and licensor of the software. Purchasing Policy Manual Section 1.3(i) exempts software support from competitive bidding.

Therefore, your Board's approval is required to award a purchase order in the amount of \$66,528.

FISCAL IMPACT

The Administrative Services Department has budgeted appropriately for this purchase and funding is provided by the department's FY 2015-16 Final Budget.

cc: Kathy Buchanan, Deputy Director of Information Technology, Administrative Services
Kevin Krogsrud, Information Technology Manager, Administrative Services

